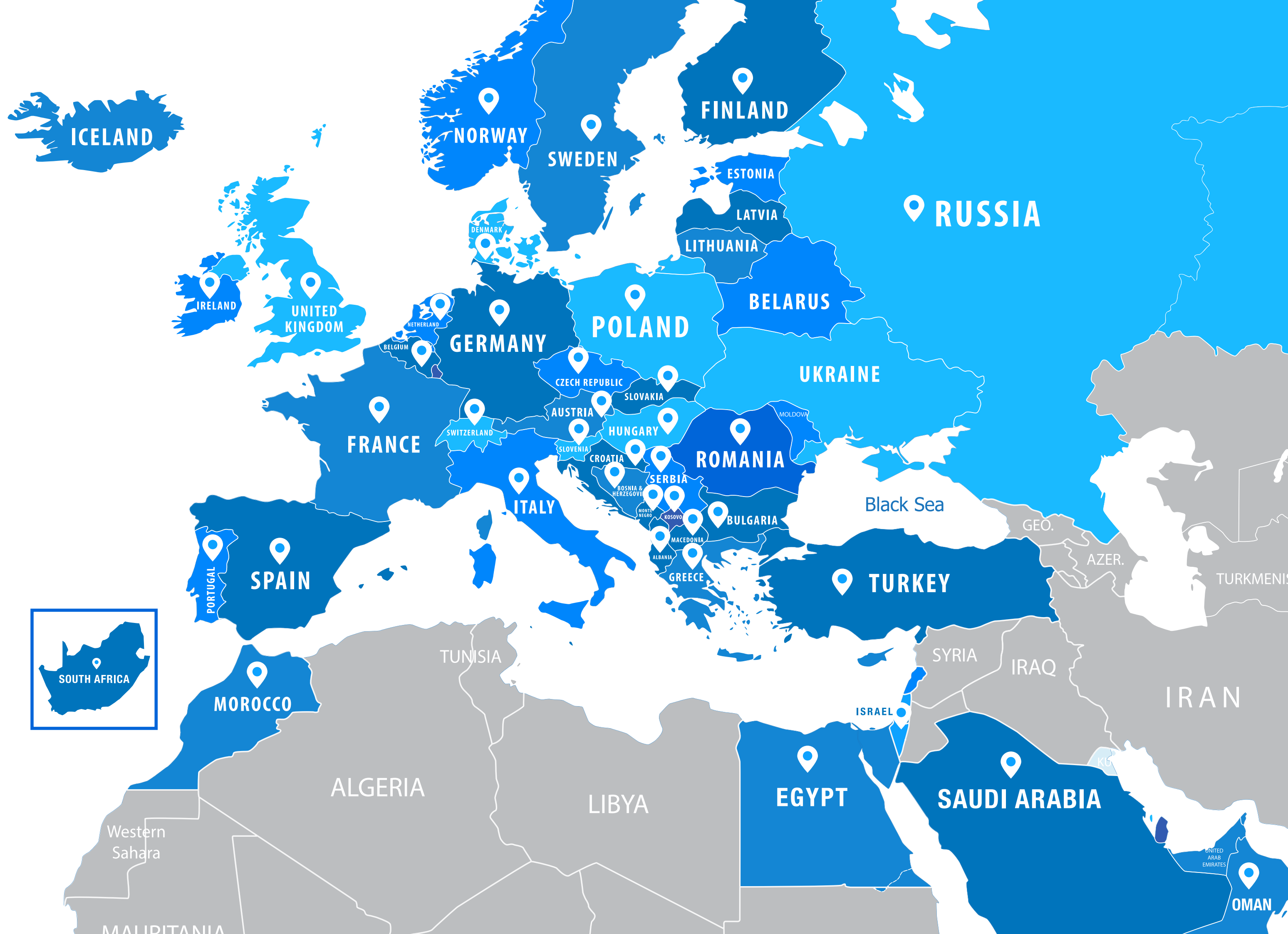


**INGRAM** MICRO<sup>®</sup>



IT'S THE PEOPLE









## WHO PROVIDES THE SPARK? IT'S THE PEOPLE!

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More than 180 dedicated specialists will support you with their enthusiasm, team spirit, knowledge and creativity to give your business the edge. Our experienced, proactive and value focused management will help you achieve your goals.



A woman with long brown hair in a ponytail, wearing a blue headset, is sitting at a desk. She is looking down and writing in a spiral notebook with a pen. A laptop is open in front of her. The background is blurred, showing what appears to be an office or training environment. A large blue geometric shape is in the top left corner.

## YOUR COUNTRY, YOUR LANGUAGE, OUR EXPERTISE

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Key to success means always being up to date with product offerings and solutions. To achieve that, Ingram Micro supports you with in-country technical support and local DC/POS trainings.

A hand in a white shirt sleeve holds a glowing yellow cube. The background is a blue gradient with many smaller, semi-transparent cubes floating in the air. The top of the image has a blue geometric pattern.

## WE MAKE TECHNOLOGY HAPPEN

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As one of the leading logistics providers worldwide, Ingram Micro realizes the promise of technology. Offering you a one-stop shop solution for all your needs, we give you access to a total of over 800 IT brands in Europe.






## VALUE MAKES THE DIFFERENCE

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From experience we know that standard credit and delivery conditions are never sufficient for long-term projects. Therefore Ingram Micro offers you a wide variety of additional support, like project forward ordering or prefinancing, to make your business a success.





## INGRAM MICRO YOUR HAZMAT PARTNER!

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We comply with all relevant regulations for the storage of hazardous substances and the dispatch of dangerous goods on all modes of transport (according to IATA, ADR, IMDG).



A man and a woman are smiling and looking at a tablet together in a cafe setting. The man is wearing a denim shirt and a brown apron, and the woman is wearing a grey sweater. They are both looking at the tablet with interest. The background shows a blurred cafe interior with warm lighting and shelves of coffee-making equipment.

## PERFORMANCE IS MEASURABLE- TRUST IS A FEELING

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18.000 DC/POS customers across Europe and 30% market share are a proof of confidence. As the fastest growing distributor for 8 years in a row, we continue to meet our responsibility for your business. Yesterday, today and tomorrow. Every day!





## 100 MILLION INVENTORY AT ANY GIVEN TIME

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Having all leading vendors in the portfolio, Ingram Micro always keeps more than 7000 DC/POS products, worth up to 100 Million US\$, in its warehouse, the biggest IT distribution center in Europe.





## SHOOT FOR THE STARS

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Planet DC/POS, Ingram Micro's loyalty program, dedicated to Data Capture and Point of Sale, offers you a broad selection of attractive benefits. Being rewarded for doing business has never been so easy.



## IT'S MUCH EASIER TO TALK TO YOUR NEIGHBOUR

With over 38 dedicated Data Capture/POS sales offices through- out EMEA, Ingram Micro's DC/POS division always supports you on-site. Speaking your own language, in combination with un-derstanding the requirements of your local market, makes the difference.

### Data Capture/POS offices

Albania | Austria | Belgium | Bosnia | Bulgaria | Croatia | Czech Republic | Denmark | Dubai | Egypt | Finland | France | Germany | Greece | Hungary | Ireland | Israel | Italy | Kosovo | Lebanon | Macedonia | Montenegro | Morocco | Netherlands | Norway | Pakistan | Poland | Portugal | Romania | Russia | Saudi Arabia | Serbia | Slovakia | Slovenia | South Africa | Spain | Sweden | Switzerland | Turkey | UK | United Arab Emirates





The background of the slide features a series of human silhouettes. The silhouettes on the left are light blue and contain faint, light-colored cityscapes. The silhouettes on the right are dark blue and contain vibrant, colorful cityscapes. A large blue geometric shape is at the top left, and the silhouettes are reflected on the bottom.

## 2000 YEARS EXPERIENCE ACROSS EUROPE

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Technically orientated local teams with more than 2000 years of Auto-ID and POS experience will make your business fly: GET READY FOR TAKE-OFF!





UNIFIED COMMUNICATION  
PROFESSIONAL SERVICES PHYSICAL SECURITY  
IT-SECURITY NETWORK SOLUTIONS  
EXTENDED WAREHOUSING  
PARTNER CONNECTIVITY MANAGED SERVICES  
TRAINING ENABLEMENT  
CLOUD ECO SYSTEM DIGITAL EDUCATION  
FINANCIAL SERVICES  
VISUAL SOLUTIONS  
SMART HOME

## DC/POS IS JUST THE TIP OF AN ICEBERG

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You don't have to do a diving course to discover the powerful resources you can access at any time. Let us be your service provider. Just ask for the broad range of additional benefits to support and strengthen your business.