

Press Release

Ergonomic Solutions expands existing distribution agreement with Ingram Micro DC/POS

Epsom, UK January 19th, 2021. Ergonomic Solutions (www.ergonomic.solutions), the leader in the design, manufacture and supply of technology mounting & mobility solutions at the Point of Sale, Point of Payment and Point of Service, today announced that it has expanded its distribution agreement with Ingram Micro DC/POS, to include the UK and France in addition to those geographies already covered, by the existing agreement, including the Benelux, Nordics, DACH, Eastern Europe, the Balkans, the Baltic states, and the Middle East.

Ingram Micro DC/POS, part of Ingram Micro Inc., has sales offices throughout EMEA. Specialist technical and marketing teams along with professional services support their product portfolio which includes mobile computers and data capture terminals, point-of-sale systems, cash drawers, touchscreen monitors, displays and printers.

Since the original agreement was signed in September 2018, the synergy between the two organisations has evolved. Ergonomic Solutions now partners with HP to design and manufacture SpacePole Essentials solutions specifically for the HP Engage One, Engage Go and Engage One Pro point of sale solutions which are distributed across Europe by Ingram Micro DC/POS.

Driven in part by the requirements of today's socially distanced world, the retail and hospitality sectors are focusing on introducing mobile and frictionless pay anywhere mPOS solutions for in-aisle, at table and kerbside pick-ups and deliveries. It is a focus area that Ergonomic Solutions shares, and Ingram Micro is a major distributor of the technology needed to deliver these solutions. Ingram Micro DC/POS provide a reseller base that offers both expertise in this growth area and a focused route to market.

Speaking on the expanded agreement with Ingram Micro DC/POS, Mark Crysell, Chief Sales Officer, Ergonomic Solutions Group, said, "We are delighted to be able to expand our business relationship with Ingram Micro DC/POS. The business focus of both organisations is very clearly aligned. Our tablet and mobility solutions provide enterprise benefits throughout the supply chain, and Ingram Micro has that reach for opportunities beyond the shop floor or front of house. In addition, the close relationship both companies have with HP, also makes this agreement mutually beneficial."

In reference to adding the new territories, Mark Cheetham, Ingram Micro Director DC/POS EMEA, said, "We are very excited to add Ergonomic Solutions to our portfolio in the UK and France. These are two of our biggest markets, particularly for POS solutions, and having the innovative mounting products available from Ergonomic Solutions to our specialist reseller partners is a very positive step."

About Ergonomic Solutions

Creators of SpacePole®, Ergonomic Solutions is an established, leading global supplier of innovative and ergonomically designed technology mounting solutions including POS stands, mounts and enclosures for point of sale technology and tablet & mobility solutions. They are developed in partnership with global retailers and technology suppliers coupled with the most advanced ergonomics. Our application areas extend across the Point of Sale, Point of Payment and Point of Service.

At present there are 10 million unique installations of point of sale stands and other ergonomic solutions, including over 4 million specific payment solutions, worldwide. In the retail sector we supply over 60% of the world's top 50 retailers, making our technology mounting solutions the preferred choice.

www.ergonomic.solutions

Contact: Peter Lumsden

T: +44 (0)1372 728872

E: peter.lumsden@ergonomic.solutions

About Ingram Micro DC/POS

The Ingram Micro DC/POS Division augments Ingram Micro's presence on the European market in the area of data capture and point of sales systems. Ingram Micro's DC/POS portfolio covers all areas of mobile data capture: barcode scanners, mobile terminals, label printers, RFID and wireless systems as well as cash solutions.

Comprehensive services supplement the product range, providing reseller partners with competent support in technical and marketing issues. The Professional Service Division advises customers in all technical matters before and after purchase. The aim is to partners with competent and flexible solution-oriented advice and to lend them support as a qualified partner in the development and implementation of projects and solutions. Please visit us at www.ingrammicro-dcpos.eu and www.ingrammicro-dcpos.de